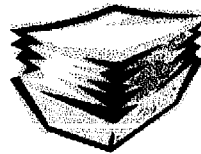


# Reasonably Speaking

## Welcome to O.C.N.A.

Allow me to say THANK YOU to each and everyone of you who have applied for membership with the Ohio Crisis Negotiators Association Inc. Each of you has in the best sense of the word become "Foster Parents" of this newborn child. OCNA was a dream that started almost five years ago. It began as a simply idea shared over a cup of coffee at the end of a long day of training scenarios in South Carolina. Several negotiators from our great state were reviewing the unprecedented concept of hands on field training as opposed to classroom discussion. I must say that the first attempt had its share of "bugs", but the idea itself had great potential. Not to mention the fact that it held your interest and gave everyone an opportunity to watch other negotiators in action



Membership application  
INSIDE

The past several months have been hectic for board of trustees of OCNA. We have been meeting on a monthly basis in the Columbus and have discussed almost every topic one could imagine in regards to how to make this organization a solid resource for it's members.

Many of us as negotiators are constantly looking for training sessions that will help us improve our skills. Many times this process is a costly one, (registration fees, hotel accommodations, travel and meals). We at OCNA would like to put together a group of individuals (and agencies) who are willing to develop different types of training that can be offered without all the bells and whistles, after all how many coffee cups and satchels do you need. The goal of OCNA is to provide practice training sessions where anyone associated with a hostage negotiation/crisis rescue team can "beef up" their skills in a realistic scenario setting. In order to do this we need to develop a network of agencies and individuals who can bring people, ideas, and places together. The job we do is a "Silent Service". When a call comes in, we accept the responsibility and step forward and do the best we can in less than desirable situations. Then, when the job is done we simply retreat back to our daily routines until the next call. As you all know the glory and reward is in a job well done and the fact that everybody goes home alive. Training keeps us prepared to do this type of job. Together we can help.

### Inside this Issue:

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### SPECIAL POINTS OF INTEREST:

- Board of Trustees
- Meetings Schedule
- Becoming a Trustee
- Web site Address

# **O.C.N.A. Mission Statement**

**The mission of the Ohio Crisis Negotiators Association Inc. is to provide education, training, and information to equip crisis negotiators with the resources to effectively respond to critical incidents in order to preserve the safety of all persons involved.**

## **O.C.N.A. Vision Statement**

**OCNA Inc. will accept the role of organizer of crisis negotiators in order to provide a network of educational information and training to any group, agency, organization, or individual involved in crisis negotiations.**

## **O.C.N.A. Board of Trustees**

**B.J. Gaspers, ODYS**

**Aldine Gaspers, ODYS**

**Marti Jerew, ODR&C**

**S.S.A. Dan Dent, FBI (retired)**

**Helen Thompson, ODR&C**

**Dr. Harry Eisel, ODR&C**

**S.S.A. Quentin Holmes, FBI**

**Bob Coburn, Sheriffs Training Association**

**S/Lt. Howard Hudson III, OSHP**

**First Responder Calms Barricaded Suspect** submitted by S/Lt. Howard Hudson, III , OSHP

On June 26<sup>th</sup>, 2000 Ohio State Patrol negotiators responded to a report of a barricaded suspect at the Riffe State Office Tower building in downtown Columbus. Noah Farmer, a confused psychiatric patient had suffered a panic attack and had taken a bus downtown. He then ran into the building, took an elevator to the twenty-first floor and barricaded himself into an unoccupied State Department of Commerce office by piling furniture and office equipment in front of the door. Startled employees telephoned the patrol.

Upon their arrival, the patrol negotiators - Staff Lieutenant Bob Booker and Staff Lieutenant Howie Hudson found that Officer Michael Hilt, the first officer on the scene, had begun negotiations with the suspect through the closed door. Officer Hilt was able to obtain the name of the suspect, the name of his physician, the types of medication he had been taking and had also calmed the suspect to the point he was willing to talk and cooperate with negotiators. He was also able to establish that there was no weapon involved. It was soon learned that he had been diagnosed as a paranoid schizophrenic and he had been off his medication. He also explained that he became panicked after leaving a card game and becoming convinced he was being followed by those from whom he had won money.

After only ten to fifteen minutes of negotiations , which consisted of assuring him he would not be harmed and would be protected from outsiders by the officers present, he surrendered to the patrol officers at the scene. He was transported to the Franklin County Jail and subsequently charged with criminal trespassing.

Officer Hilt, assigned to the Statehouse Post of the Highway Patrol, credits his experience as a Corrections Officer with the Ohio Department of Rehabilitation and Correction , prior to his employment with OSP, with preparing him to handle the situation. "It was similar to talking an inmate out of his cell - something I had done hundreds of times."

# TRAINING BULLETIN

Upcoming training conferences throughout the U.S:

If you have knowledge of any training and would like The information advertised on the OCNA web page,  
Please log onto: <http://members.tripod.com/ocna>.

5<sup>th</sup> Annual Mock Prison Riot (OLETC)  
Moundsville, West Virginia  
April 29-May 3, 2001  
1-888-306-6382

Arkansas Hostage Neg. Assn. (AHNA)  
April 11-12, 2001

National Tactical Officers Assn.  
April 24-25

FBI Training  
May 16-18, 2001  
Sharonville, Ohio  
Attn: Kevin Gromley  
1-513-562-5733



California Assn. of Hostage Neg. (CAHN)  
May 29-31, 2001  
916-487-4321

Public Agency Training Council (PATC)  
Phase II Hostage Negotiations Training  
May 31-June 1, 2001  
Columbus, Ohio  
1-800-365-0119

OCNA Members receive a discount on all  
PATC training seminars . Simply enclose a  
copy of your membership card when register-

Midwest Crisis Negotiators Conference  
September 12-14, 2001  
Columbus, Ohio  
Attn: Ron Roberts  
614-645-4730

South Carolina Crisis Neg. Assn. (SCCNA)  
October 16-19, 2001  
Attn: Bucky Phillips  
803-951-2484

Texas Assn. of Hostage Neg. (TAHN)  
November 12-16, 2001  
Attn: William Browne  
972-446-9222



23rd Annual Baltimore Hostage Negotiators Conference  
Baltimore, Maryland  
February 12-13, 2002  
Attn: Cpl. Al Friedman  
410-887-5890

# June 2001

## Schedule of Events

June 20 — OCNA members

meeting at the

Oh. Corrections Training Academy

St. Rt. 62 in Orient, Ohio

Meeting begins at 6:00pm

Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1 Public Agency Training Council Phase II Hostage	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20 OCNA Meeting 6:00pm	21	22	23
24	25	26	27	28	29	30

## Directly Speaking

Submitted by: A.P. Gaspers

Courage is what it takes to stand up and speak.  
Courage is also what it takes to sit down and listen,

Winston Churchill (1874-1965)

Many would see what we do as courageous. Courage can be examined closer by looking at the word itself:

- "C"** Negotiators have to observe **"C"**- **SEE** people and situations differently. Not everyone responds in the same way every time. What may have worked the last time may show minimal response the next time. We learn to adjust to the situation. We learn from experiences. We use basic negotiation techniques, but we always need to **"C"** - **SEE** beyond the basics and continue to educate ourselves, and communicate with other negotiators in the field. Learn from each other. Support each other.
- "OUR"** Hopefully we learn from experience, and **"C"**-**SEE** the changes that we need to make in **OUR** personal and professional lives to continue to be productive and responsive negotiators. When your involved in a negotiation, it becomes **"OUR"** Issue; **"OUR"** problem to solve.
- "AGE"** as we mature and grow in **OUR** profession, we learn new techniques and acquire management tools. As you to continue in a profession that challenges our ability's each and every day, demonstrate the **COURAGE** to stand up and speak—**BUT** have the **COURAGE** to sit down and listen.

# MEMBERS MOMENT

Submitted by Marti Jerew

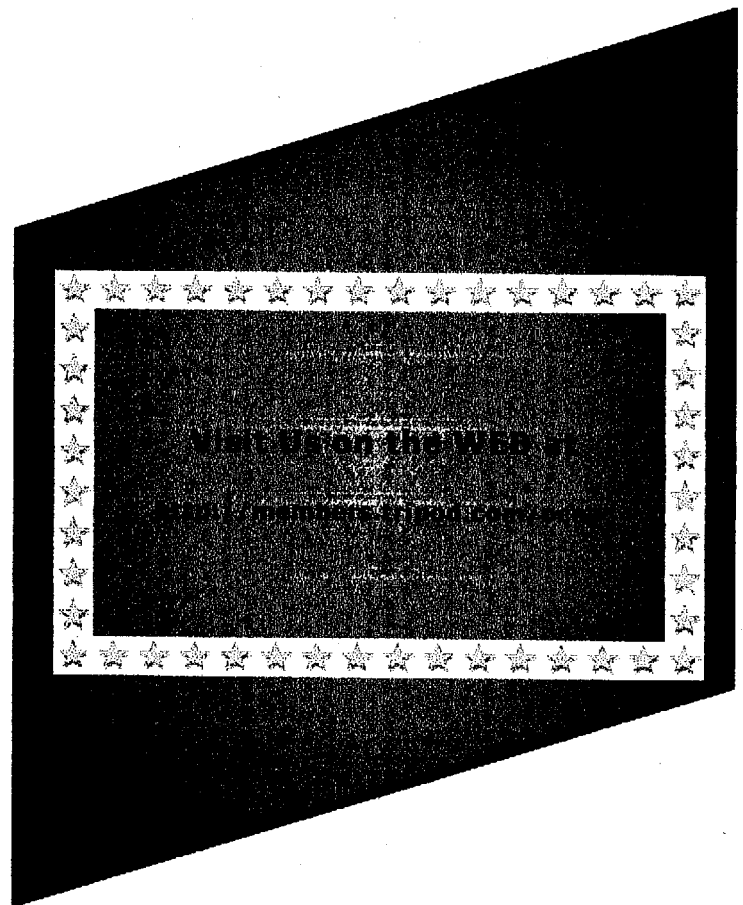
Have you ever had a crisis situation that you were not quite sure how to handle? Did you have a hard time finding someone who understood your dilemma? Do you find your training sessions continually growing similar? Would you like to gain experience and training from other negotiators in the field? Would you like to know what new and innovative training is out there? Have heard or read a good negotiators joke? Do you have a story you would like to share concerning negotiations? This column is your opportunity. You can use it to request information, ask questions, and share training techniques. All requests will be considered. All you need to do is submit your articles, ideas, or questions to:

**Ohio Crisis Negotiators Association Inc.  
PO Box 68  
Haverhill, Ohio 45636**

OCNA currently has openings for several trustee positions. If you or anyone from your agency would be interested in one of these positions, contact us at our web site or at our mailing address. We would love to have you, your expertise and your knowledge. Once again Thank you for your interest in OCNA.

*Stay Safe*  
*B. J.*

Negotiator by Trade  
Member by Choice



# OCNA— Membership Application

## Personal Information:

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Phone: (\_\_\_\_\_) \_\_\_\_\_ E-Mail: \_\_\_\_\_

## Professional Information:

Agency: \_\_\_\_\_

Title: \_\_\_\_\_ Years of Service: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Phone: (\_\_\_\_\_) \_\_\_\_\_ E-Mail: \_\_\_\_\_

## Available Memberships (select one)

Individual - \$25.00 \_\_\_\_\_ Associate - \$20.00 (no voting rights) \_\_\_\_\_

Team Membership -\$125.00 - up to 7 members (w/voting rights) for the price of 5 (2 FREE) \_\_\_\_\_

Make Checks payable to: Ohio Crisis Negotiators Association Inc.

List any formal Crisis/Hostage Negotiation training you have received:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Would you be interested in becoming a presenter or trainer for OCNA Inc. \_\_\_\_\_

Mail to:

**Ohio Crisis Negotiators Association Inc**

**P.O. Box 68**

**Haverhill, Ohio 45636**